



TRANSMITTAL SLIP		DATE
TO:		
ROOM NO.	BUILDING	
REMARKS:		
EXA  08 SEP 1987		
DDA  09 SEP 1987		
DDA/Registry		
FROM:		
ROOM NO.	BUILDING	EXTENSION

ROUTING AND RECORD SHEET

SUBJECT: (Optional)

Meeting with IBM

FROM:

Edward J. Maloney
Director of Information Technology
2D00 Hqs

EXTENSION

NO.

DD/A Registry

87-1876X

DATE

3 September 1987

TO: (Officer designation, room number, and building)

DATE

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INITIALS

COMMENTS (Number each comment to show from whom to whom. Draw a line across column after each comment.)

1.

DDA
7D18 Hqs

09 SEP 1987

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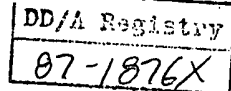
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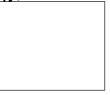
3 September 1987

MEMORANDUM FOR: See Distribution

FROM: Edward J. Maloney
Director of Information Technology

SUBJECT: Meeting with IBM

Buckley
pls note on calendar



Gentlemen:

1. At my request IBM has been working to organize some Information Systems-related briefings for this fall. They have tentatively arranged to hold a meeting in New York City on 22-23 October, Thursday and Friday. We are looking at a plan that will have us arrive in New York (Sheraton Americana) on the evening of 21 October (everyone for himself). The meeting will be held at 590 Madison Avenue (an IBM facility) at 9:00 a.m. on Thursday morning. We plan to leave shortly after lunch on Friday to return to Washington (again, everyone for himself).

2. A tentative agenda will include:

- ' An executive-level briefing by IBM on its supercomputer direction. This will basically be a non-disclosure briefing but at an executive level.
- ' A briefing on IBM's investment decision process--how they arrive at making an investment decision within IBM.
- ' A session on end user computing and what it means for the future.
- ' Still very tentative will be a non-disclosure-type briefing on the PC "Beyond PS-2." (We need to look into the implications of having this discussion with an RFP on the street, but, assuming those obstacles can be overcome, this will probably be on the agenda.)

3. In addition to these four briefings sponsored by IBM, we will be inviting senior executives from several information companies with headquarters in Manhattan. I expect to invite Merrill Lynch and possibly American Express and will ask them to discuss the information strategies within their organizations, their information system decision process, and that whole IS arena as viewed from a senior management position.

4. This is all tentative. At this point what I would like to have from you is: (1) an indication that, given this type of agenda, you plan to attend; (2) do the dates present a problem; (3) is the agenda appropriate.

5. I have asked to coordinate this so please get back to him with your responses as soon as possible.

Edward J. Maloney

Distribution:

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